



July 27, 2022

H.E. António Guterres

Secretary-General

United Nations

New York, NY 10017

USA

Dear Mr. Secretary-General,

I am pleased to confirm that HubSpot remains committed to the United Nations Global Compact's (UNGC) Ten Principles on human rights, labor, environment, and anti-corruption. As part of our commitment, I'm proud to share HubSpot's first Communication on Progress with the UNGC and our stakeholders.

When we first joined the UNGC in 2021, we shared our intention to make the principles part of the strategy, culture, and day-to-day operations of our company, and to engage in collaborative projects which advance the broader development goals of the United Nations, particularly the Sustainable Development Goals.

We invite you to read our [2022 Sustainability Report](#) to learn about our efforts to implement the Ten Principles by investing in climate action, creating equity for our people and communities, and practicing good governance.

At HubSpot, we have always embraced transparency as a core value, and understand that our efforts to support the advancement of the UN Sustainable Development Goals is an ongoing journey. We therefore look forward to continued communication on our progress and engagement with our stakeholders.

Sincerely yours,

A handwritten signature in black ink that reads "Yamini". The signature is fluid and cursive, with a long, sweeping underline that extends to the left.

Yamini Rangan

CEO